

# ***SECURITY CAMERA SALES QUESTIONNAIRE***

Customer/Business Name \_\_\_\_\_

## **GENERAL QUESTIONS**

- |   | <b>YES</b> | <b>NO</b> |
|---|------------|-----------|
| • Do the cameras need to be recorded?   | ___        | ___       |
| • If yes, how long does customer wish to save information? ___DAYS ___WEEKS ___MONTHS   |            |           |
| • If no, will the signal be sent to a TV___ or monitor___   |            |           |
| • Does the customer want multiple screens to view cameras?<br>(i.e. Monitor at cashiers location, service desk, etc.to view activity) | ___        | ___       |
| • Are 110 volt receptacles located at DVR location (Minimum 3 needed)   | ___        | ___       |
| • What is the color of ceiling/walls (To determine color of Siamese cable-WHITE OR BLACK)   |            |           |
| • How many doors in buildings? _____  |            |           |
| • Is there a loading dock area  | ___        | ___       |
| • Is there a dumpster area  | ___        | ___       |
| • Does customer want face identification?   | ___        | ___       |
| • Does the customer want license plate identification?  | ___        | ___       |

## **INDOOR CAMERAS**

- Is the ceiling a suspended ceiling\_\_\_, plaster/sheet rock\_\_\_, or open truss\_\_\_?  
If a suspended ceiling, domes are ascetically more pleasing)
- What is the distance(s) from camera to area viewed \_\_\_\_\_ft.
- Are there any lights left on at night? \_\_\_\_\_  
If no, does customer want nighttime illumination? \_\_\_\_\_
- What type of lighting is used? \_\_florescent (Recessed) \_\_florescent \_\_ other\_\_(Type\_\_\_\_\_)
- Is there a large window area? \_\_\_\_\_
- Inside dimensions of each room \_\_\_ft X \_\_\_ft \_\_\_ft X \_\_\_ft \_\_\_ft X \_\_\_ft \_\_\_ft X \_\_\_ft
- Approximate ceiling height(s) \_\_\_ft \_\_\_ft \_\_\_ft \_\_\_ft

## **OUTDOOR CAMERAS**

- How large of an area(s) to be covered? \_\_\_\_\_ft X \_\_\_\_\_ft \_\_\_\_\_ft X \_\_\_\_\_ft \_\_\_\_\_ft X \_\_\_\_\_ft
- Is there any available light in any or all of the areas?  
If no, how far from camera(s) will need to be illuminated? \_\_\_\_\_ft
- How high will cameras be located on building? \_\_\_\_\_ft.
- Will man lift be needed for install/service? \_\_\_\_\_

***ALWAYS ASK THE CUSTOMER WHAT PROBLEMS THEY TRYING TO SOLVE BY USING CAMERAS. THEY MAY HAVE AN IDEA ON QUANTITY OF CAMERAS WHICH MAY BE DIFFERENT THAN WHAT YOU DESIGN IN A CAMERA SYSTEM.***

**Email this completed form with a sketch of the building with proposed camera and DVR locations to [paul@aticctv.com](mailto:paul@aticctv.com) . Any questions, please call me at 518-605-4464.**